

PLACEMAT OF SERVICES



Second Half Planning (Pre/Post Retirees)

Design Durable, Lifecycled,
Tax Efficient Income

Social Security and Medicare
Planning and Optimization

Longevity and Extended
Care Planning

Roth Conversion and
RMD Strategies

Focus on Legacy and
Estate Planning



Business Owners and Entrepreneurs

Cash Flow Management and
Access to Capital via Affiliates

Strategic Business Advice

Retirement and Business
Succession Planning

Benefits Analysis and Integration

Focus on Legacy and
Estate Planning



Corporate Executives

Compensation & Benefits
Analysis and Maximization

ISO, RSU, NQSO, PSU,
Deferred Compensation

Concentrated Equity Planning
(IOU, 10b-51)

Income Generation via
Covered Call Strategies

Cash Flow, Tax, Retirement
and Estate Planning



Listen, Understand, Clarify & Organize

Understand Family Goals,
Values and Dynamics

Gather Critical
Information Securely

Identify and Triage
Financial and Life Priorities

Organize Your Financial Life

Digital Financial Dashboard



Financial Planning & Tax Control

Implement eMoney Plan:
Goal Analysis

Develop Personal
Financial Statements

Identify Key Cash Flows /
Balance Sheet Optimization

Education Funding and Planning

Lifetime Tax Minimization
Strategies and Tax Return Review



Personalized Investment Strategies

Liquidity, Income, Growth,
Tax Advantaged

Indexed and Managed
Individual Equity Strategies

Customized Tax Free Bond Portfolios

Income Generation Strategies

Alternative Investments



Wealth Transfer and Legacy Planning

Complimentary Estate
Document Review

Estate and Wealth
Transfer Strategies

Intentional Lifetime Giving Plan

Philanthropic Giving: Mission
Statement and Strategies

Trust Services via Affiliates /
Trust Policy Statements



Liquidity, Income and Cash Flow Planning

Banking / Lending Services
Through Affiliates

Forecast and Develop
Spending Plan

Securities Based Lending

Cash Management & Optimization

Cash and Cash Flow Management



Asset Protection Planning

Insurance Needs Analysis IOU

Insurance Policy Review

Strategically Placed
Insurance Solutions

Long Term Care Solutions

Key Person Insurance Planning



Comprehensive Family Wellness

Next Gen Counseling and Planning

Intergenerational Family Meetings

Trusted Advisor
Collaborative Meetings

Wellness Optimization /
Work Life Balance

Professional Introductions

Personal CFO Offering



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CLIENT'S PRICING GUIDE

ADVISED ASSET LEVEL

\$75mil +	0.35%
\$50mil - \$75mil	0.40%
\$30mil - \$50mil	0.50%
\$20mil - \$30mil	0.75%
\$10mil - \$20mil	0.80%
\$5mil - \$10mil	0.85%
\$1mil - \$5mil	0.90%
\$.5m - \$1mil	1.25%
Under \$.5mil	1.50%

IMPORTANT DISCLOSURES

There is a minimum fee to maintain this type of account. Advisory accounts are not designed for excessively traded or inactive accounts, and may not be appropriate for all investors. During periods of lower trading activity, your costs might be lower if our compensation was based on commissions. Minimum account sizes will apply.

There are additional costs associated with certain products & strategies such as private account managers, mutual funds or exchange traded funds.

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